

## FAQ

**10. - 14. März 2021**  
Messegelände München

[www.ihm.de](http://www.ihm.de)

The coronavirus crisis poses a significant challenge and has understandably led to considerable uncertainty. The IHM team has put together a collection of answers to your most frequently asked questions:

*Updated: June 29 2020*

### **PLANNING SECURITY**

#### **1. Is it certain that IHM with Garten München and «Handwerk & Design» 2021 will take place?**

From 1 September, trade fairs will be allowed to take place again in Bavaria and we firmly believe that the exhibition trio of IHM 2021 with Garten München and «Handwerk & Design» will take place as planned, from 10-14 of March 2021 at Fairground Munich. The measures named by the state government guarantee you as exhibitors and visitors a pleasant and at the same time safe trade fair experience. The protection and hygiene regulations for trade fair and congress operations include adherence to the distance rule of 1.5 meters, clear pathways and distance markings. Exhibitors and visitors are obliged to register and to wear a mouth-and-nose cover, as is common practice in public areas. If the incidence of infection stabilises permanently at a low level, masks may be removed from the tables at exhibition stands. The prerequisite for this is a minimum distance of 1.5 metres and that the contact details of the person being interviewed are recorded.

#### **2. What is the deadline to register as an exhibitor for IHM in 2021?**

To guarantee a first-class preparation of the exhibition, we start with the layout from August 2020 on. If you register early, we can optimally integrate your stand and placement wishes.

#### **3. I was affected by the cancellation of IHM 2020 - do I get special conditions for 2021?**

All exhibitors at IHM, Garten München and "Handwerk & Design" who were affected by the cancellation of the 2020 trade fairs and who have paid 25% of the participation fee, will receive a discount of 25% on the participation fee, when they register for IHM 2021 (as well as Garten München and "Handwerk & Design"). This offer is valid for exhibitors until 30 June 2020.

#### **4. When will you start planning the stand layout?**

We will start planning the layout for IHM 2021 in August 2020. That said, we will adapt any necessary hygienic precautions and any other required space concepts in line with any situations that may arise throughout the year in 2021.

#### **5. Why should I take part in a trade fair during these times?**

We can say two things with certainty: For one, trade fairs will change as a consequence of the COVID-19 pandemic, because public health comes first. We are working intensively on new concepts to guarantee every attendee's safety. For another, once the lockdown is over, these are exactly the kinds of

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platforms we will need to get the economy going again. We will play our part in this by providing a safe setting for networking, to help your business pick up speed again. Of course, your customers will also be grateful for the opportunity to have personal contact with you again. To give you some planning security in these uncertain times, GHM will refund 100% of all participation fees if, in contrast to current indications, we are forced to cancel the trade fair on official orders as a result of future developments.

## ***COST TRANSPARENCY***

### **6. Until when can I withdraw my registration without binding costs?**

To begin with, registering for IHM 2021 is free. Only once you have received official approval to participate in the trade fair will you enter into a legal agreement with us. You can cancel your participation on IHM 2021 at no cost up to two weeks after receiving your official approval.

### **7. At what point do I need to pay fees when I cancel?**

If you want to cancel your attendance at IHM 2021 even though the trade fair has not been cancelled officially, you will be required to pay the full costs starting two weeks after receipt of approval in accordance with the Conditions of Participation (COP). However: Even in this case, the IHM team will do its best to rent out part of or your complete stand space to another exhibitor. This would mean that, after we have received full payment for the rented space, we would be able to reimburse you for these rental charges, less the repayment of expenses. You will need to cancel any other services you ordered directly with the respective contractual partner.

### **8. When do I need to pay the first instalment?**

As soon as you have been approved as an IHM 2021 exhibitor, you will receive your official contract. The invoice with your participation charges will be sent to you after you have been approved, but earliest in January 2021. The invoice must be fully by mid of February 2020 at the latest.

## ***SECURITY***

### **9. What happens if the organising company is forced to cancel IHM 2021?**

One thing is clear: The coronavirus crisis will accompany us for some time to come. Nobody knows for certain what the upcoming months will bring. As organisers, we are preparing for a wide range of scenarios to be able to run a safe IHM 2021. If, contrary to our expectations, we are forced to cancel the trade fair, we assure you today already that you will be reimbursed 100% of any participation fees you have already paid. We bear the full risk and the costs of the participation fees. We are hereby making our contribution to providing IHM and everyone involved the greatest possible planning security during these uncertain times. We are also aware of the fact that cancellation deadlines for your agreements with service companies are generally a few weeks before the trade fair and take this into account.